

DR. KNOW

We won't change the way you do billing...we'll change the way you do business!

An e-newsletter created by **PLEXUS HEALTH SOLUTIONS, INC.**

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INCENTIVE FOR EHR

Check This Out!

Because the use of electronic health record (EHR) programs is slow to catch on, a bill has been introduced that proposes a \$3 payment to each U.S. physician for every patient they put on an EHR system.

This bill is called the Personalized Health Information Act and would require the Secretary of the DHHS to issue and oversee this incentive program.

VALUABLE SOURCE

Refer This Source to Patients

Calling insurance companies can be very frustrating. There are many prompts (most of which are confusion and not very specific), some are automated (which do not give you the information that you need) and then some just plain hang up on you after a specific time period. Some are now outsourcing their Customer Service Departments to India-what they speak is not English!

Because your Collection Policy with Plexus dictates that claims be transferred to patient responsibility after 60 days and two submissions, we are suggesting to patients (when they call on the balance) that they take their statement to their Human Resource Department. Since the employer purchased the plan and is ultimately responsible for premium payments, they need to know the frustrations and difficulties that their employees are encountering.

We actually enjoy working with employers rather than insurance carriers on this type of issue. And they can usually force an issue that you, the patient or Plexus cannot seem to remedy.

OPT OUT OF MEDICARE

You Can Do This!

Once a year you can opt out of being a Medicare provider. You must meet specific criteria and there are some physician types who are not allowed to opt out.

Contact Plexus for more information.

You can contact us at:

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WHY OUTSOURCE YOUR BILLING

We're The Best

Plexus thinks that it is a very financially responsible idea to outsource a practice's medical billing. Here's just a few reasons why:

***Constantly changing regulations**

Plexus spends a lot of time/money keeping up on the medical industry for You and notifies you of specialty specific changes via this newsletter and/or personal mailing

***Certified manager**

Plexus' is degreed and has a three-year Wisconsin Medical Society certification that require CE's

***Experience to guide you in your billing process**

With a combined workforce experience of over 40 years we can intelligently help with questions/issues

***HIPAA issues**

Plexus has a Privacy & Security plan in place and because of our contracted Affiliation - you are covered for most HIPAA items

***Technology**

Plexus has state-of-the-art resources for you and your patients to use. For instance, the on-line availability for you to view your practice and our very interactive website. Our software is first rate and easy to use. Our toll-free phone number is very useful.

***Follow up**

Plexus will appeal, either by phone or mail denied claims (exceptions: terminated policies and deductibles)

Most offices do not have the manpower or resources to perform this valuable function.

***Hard to attract and keep competent personnel**
Plexus has management that been with the company since inception and other personnel with double digit histories

***Economies of scale**

Plexus orders supplies and services in large quantities that the individual office would not find economical-both in price and storage

***Dependability**

Plexus cross-trains all employees so that if someone is on vacation or otherwise out of the office, your questions can still be answered. We have regular office hours and we try to have at least one management team member on site at all times.

SHARING NPI INFO

Plexus Will Handle This For You

There are some insurance carriers that want you to pre-register your NPI numbers with them prior to using the number for billing purposes. As we are acquiring this data we will notify those carriers that we have been advised that they need it.

We must have NPI's for all of the facilities you visit, all of the referring physicians you have listed and the labs you use.

If you would rather perform this task yourself please let us know prior to May 21, 2007. Thank you.