

DR. KNOW

We won't change the way you do billing...we'll change the way you do business!

An e-newsletter created by **PLEXUS HEALTH SOLUTIONS, INC.**

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You can view past issues of this newsletter on our website.

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BODY MASS INDEX *As of 1-1-10*

As of the first of this year Medicaid in Wisconsin will reimburse physicians for the recording and billing of the body mass index of 2-18 year olds.

You must use one of the following applicable diagnosis codes:

- V85.51
- V85.52
- V85.53
- V85.54

You must use the billing code of 3008F.

You will be paid an extra \$10 per patient, per physician per year.

MULTIPLAN FAXES *AMA Involved*

Recently MultiPlan sent re-credentialing faxes to 60,000 physicians across the country. The AMA has raised concerns about them because their purpose is unclear and they may have been sent to non-plan providers.

The AMA is talking with MultiPlan about this. If you have any concerns about your participation in their plan, give us a call.

MEDICARE PAY CUTS *Effective 3-1-10*

We suggest you contact Senators Kohl and Feingold to register your opposition to the Medicare 21.2% reimbursement cuts scheduled to begin on March 1, 2010.

This cut was to take place on 1-1-10, but was averted by a last minute Executive order.

Tell your Senator that the flawed SGR formula should be repealed, not just temporarily addressed.

AN EMR REMEDY *PHS Initiative*

For the past four years Plexus has been investigating EMR products. We have taken many demos on various systems and still are unable to find a viable product to recommend to our clients and disheartened by the numbers coming back to implement.

Purchase prices range from \$12,000 to \$78,000 (software, installation, set up and training). With you, our client, doing all the set up work and relying on third parties for training.

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EMR System

To this end, Plexus has decided to take on the task of writing our own EMR system. We have decided on a language and are beginning to set up templates and design pages according to our client needs. No bells, no whistles, just what you need to create a comprehensive, legal document and SOAP note.

If we cannot produce this in a cost effective manner we will not continue with the project.

Our goal is to provide our clients with a user-friendly product that is easy to set up, maintain and manage. Total training of your staff and updates will be the responsibility of Plexus.

In theory, it will be web based so you can access it from anywhere and be totally secure.

We do not anticipate that this product will be eligible for the HITECH incentives, but at our price, you won't need help paying for it.

We'll keep you posted on our progress.

MEDICARE PECOS DENIALS

As of 4-5-10

Beginning April 5, 2010 Medicare will begin denying claims that do not have the attending, ordering or referring physician entered into the PECOS system. Please make sure that the physicians who refer to you have completed this online form. If you have any questions on this give us a call.

E-PRESCRIBE

Ready-Set-Collect

As of now, Plexus is set up to allow our clients the ability to electronically transfer patient prescriptions to pharmacies. For the low monthly fee of \$87.50 per provider you can send Rx's, check drug formularies, track allergies, review drug utilization and run reports on usage.

Start collecting your 2% reimbursement now!

HOW FEE SCHEDULES ARE ESTABLISHED

Latest Survey Results

In a survey performed by Mr. Frank Cohen of the National Association of Healthcare Consultants a survey of its' members was done in January of this year, here are the results:

A. What is the primary method you use to establish and/or maintain your fee schedule?

1. Ratio of Medicare = 46.2%
2. RBRVS = 20.3%
3. Based on payer contracts=11.9%
4. Surveys & published lists = 6.8%
5. Other = 9.9%
6. Cost plus markup = 2.9%
7. Guess = .2%

B. Is your practice currently classified as par or non-par with Medicare?

1. Participating = 96.4%
2. Non-participating = 3.6%

There were 413 respondents to this survey.

WEA DEDUCTIBLE

Effective 1-1-10

As of this year WEA has imposed an annual deductible on their employees of \$2,000.

This is how it will work; WEA will pay according to their contract and send you a check. Then at the end of the month, WEA will send EOB copies to a third party (TPA) that will process and issue another remittance to you for all of the deductible amount except \$100, so that the patient is still only owing you \$100, not the entire \$2,000.

As per the email we sent to all of our clients on February 4, Plexus will not transfer the deductible amount on the WEA EOB to the patient until the second EOB from the TPA comes through.