

# DR. KNOW

We won't change the way you do billing...we'll change the way you do business!

An e-newsletter created by **PLEXUS HEALTH SOLUTIONS**

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## ARE YOU READY FOR EMR?

### *Electronic Medical Records (EMR) Is A Law*

In March Plexus notified you that we have done extensive research in EMR programs. We made many phone calls, took several on-line demos and narrowed our search down to four worthy software vendors.

Even though EMR does not directly affect Plexus or the services we perform for you, we wanted to make sure the information you were receiving and the questions asked were appropriate and thorough.

EMR is part of HIPAA and requires all medical professionals to use an EMR system. This is scheduled to become effective in 2010, but there is an amendment before Congress to push this up to 2009.

## THE JUNK FAX PREVENTION ACT *Effective July 9, 2005*

Plexus did not hear of this until January 2006. When we did, we immediately informed all our clients.

What you need to know: This law defines junk faxes as unsolicited advertisement or any material advertising the commercial availability or quality of any property, goods or services, which is transmitted to any person without that person's prior permission.

If you do this, and we know you don't, you can continue to do so until the person you are sending to requests that you stop.

Your fax coversheet must now include an "opt out" option. If you are unsure on this part of the law, let us know and we will be more than happy to share our verbiage with you.

### *You can contact us at:*

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### *Contents:*

<i>READY FOR EMR?</i> .....	<i>1</i>
<i>JUNK FAX ACT</i> .....	<i>1</i>
<i>WORD OF MOUTH</i> .....	<i>2</i>
<i>MEDICARE PMT HOLD</i> .....	<i>2</i>
<i>15 YRS OF BILLING</i> .....	<i>2</i>

WORD OF MOUTH IS OUR BEST  
ADVERTISING

*Credit To Your Monthly Invoice*

If you refer a medical professional to us and this person/clinic signs a customary two year contract and pays the start-up fee, you will receive a \$500 credit on your monthly Plexus invoice.

Be sure to let us know who and when you refer, this will guarantee the credit.

MEDICARE HOLD ON PAYMENTS  
*Part Of The Deficit Reduction Act of 2006*

Beginning September 22, 2006 through September 30, 2006, Medicare payments for all payable claims will be held until October 2, 2006. Medicare will not pay any interest or penalties to providers for the payment delay because it is a "one-time" hold.

Normally, Medicare pays electronic claims in 14 days and paper claims in 29 days. All of Plexus' client claims are sent electronically to this carrier.

[cms.hhs.gov/transmittals/downloads/r847cp.pdf](http://cms.hhs.gov/transmittals/downloads/r847cp.pdf)

15 YRS OF BILLING EXPERTISE  
*Plexus Is 15 Years Old In 2006*

This year Plexus will celebrate its' 15<sup>th</sup> anniversary. We could not have stayed in business this long without the trust, support and confidence of our valued medical clients. Thank you.

We truly hope that our clients feel they are getting more value for their money as we offer some services that other agencies do not. Such as; we will handle deposits for you, we go over your accounts receivable every 30 days. We generate final notices and we follow up these notices with notifying you of any non-responses. We will submit claims to the credit bureau or collection agency for you. We will not nickle and dime you to death; we global charge for our services. All of the items listed above may be separate chargeable services by any other billing company.

Plexus is continually trying to find new, more efficient and expedient ways to process your claims and submit them to the insurance carriers by continually searching the internet and software vendors for ancillary software and products.